

ANNUAL AVERAGE INCOME BY RANK

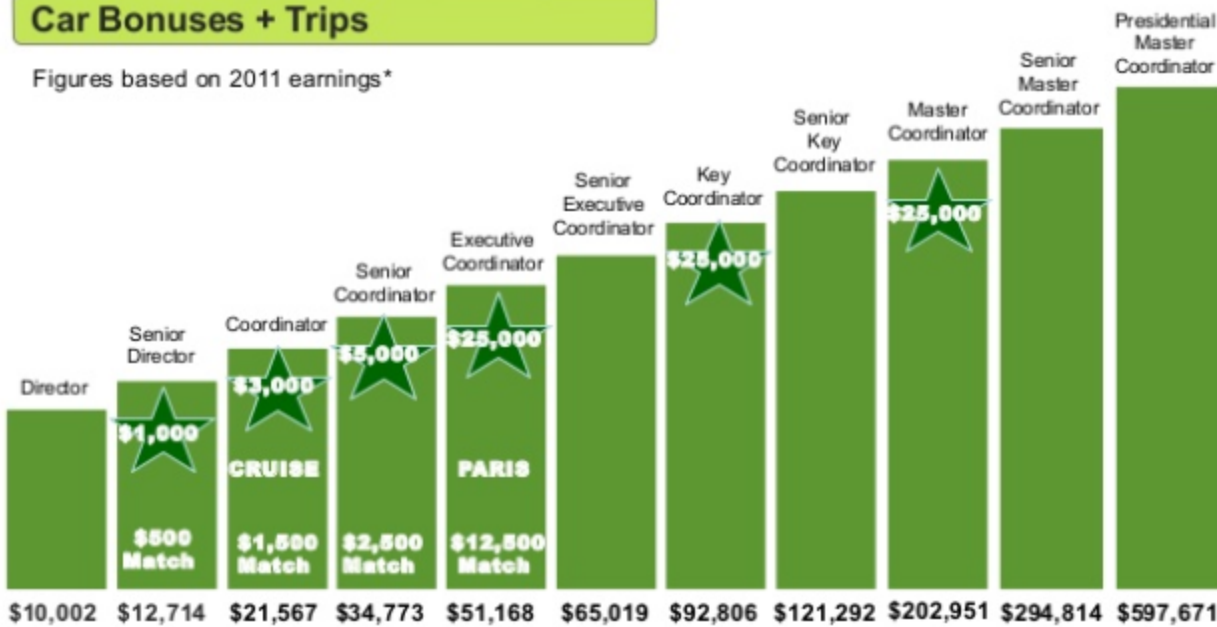


U.S.A Real People Making Real Money



Car Bonuses + Trips

Figures based on 2011 earnings*



*Average annual income for each rank is calculated monthly based on information reported on Form 1099-MISC for all U.S. Business Leaders who achieved the rank that month. The sum of these monthly averages is the figure reported above. Results will vary with effort. Shaklee Corporation does not guarantee that any particular income level will be achieved.