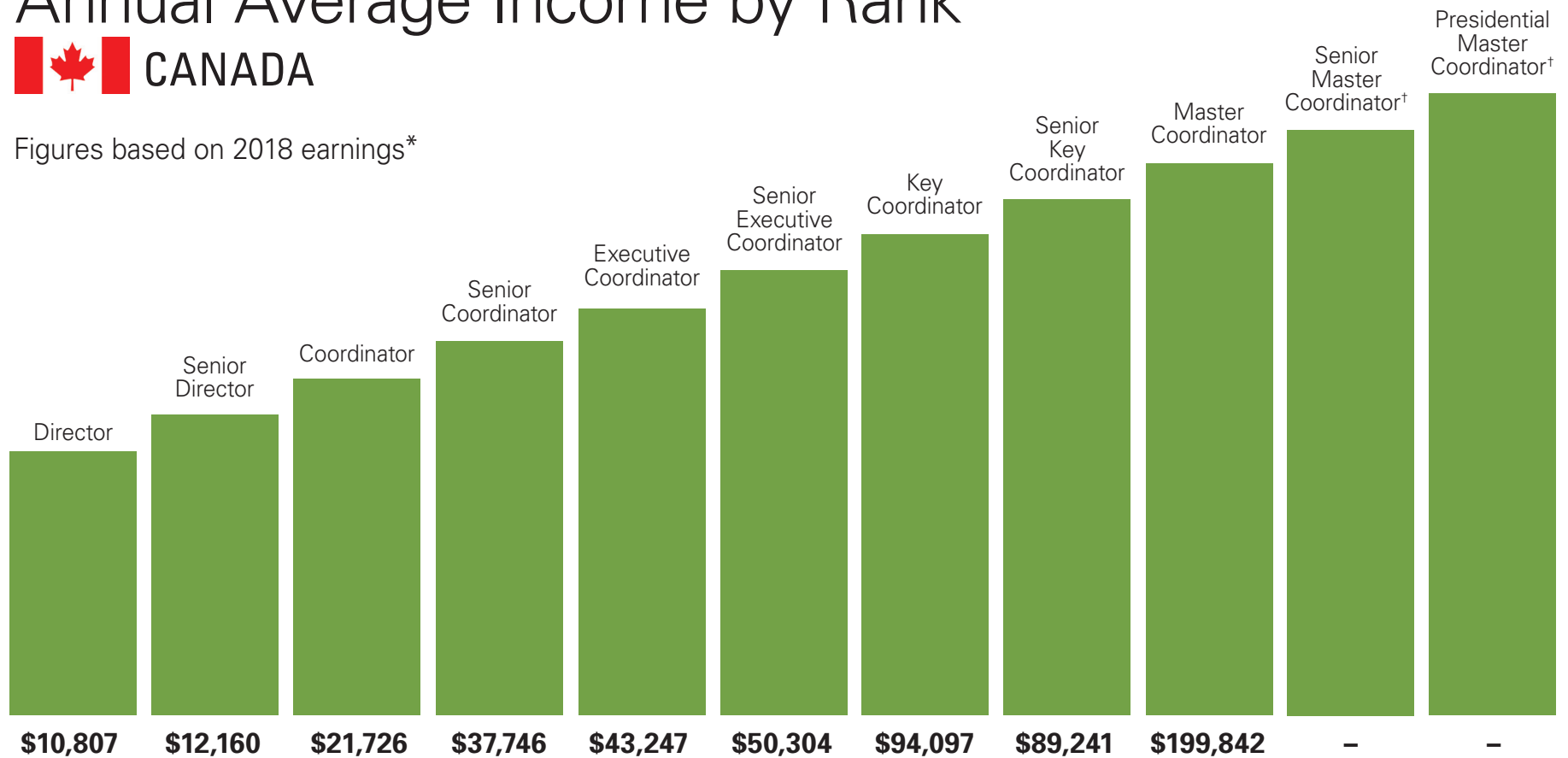


# Annual Average Income by Rank



Figures based on 2018 earnings\*



\*The typical participant in the Shaklee Canada Inc. Compensation Plan earns an average of \$250.27 per year. However, participants at the Business Leader level earn on average \$10,807 a year and can earn more than \$199,842 a year at the top levels. Earnings were calculated on a monthly basis of those Business Leaders in the achieved rank. Results will vary with effort. Shaklee Canada Inc. does not guarantee that any particular income level will be achieved. For any rank where no Distributors held that rank in one or more months, the figures for that rank have been annualized.

†These ranks have not yet been achieved in Canada.

